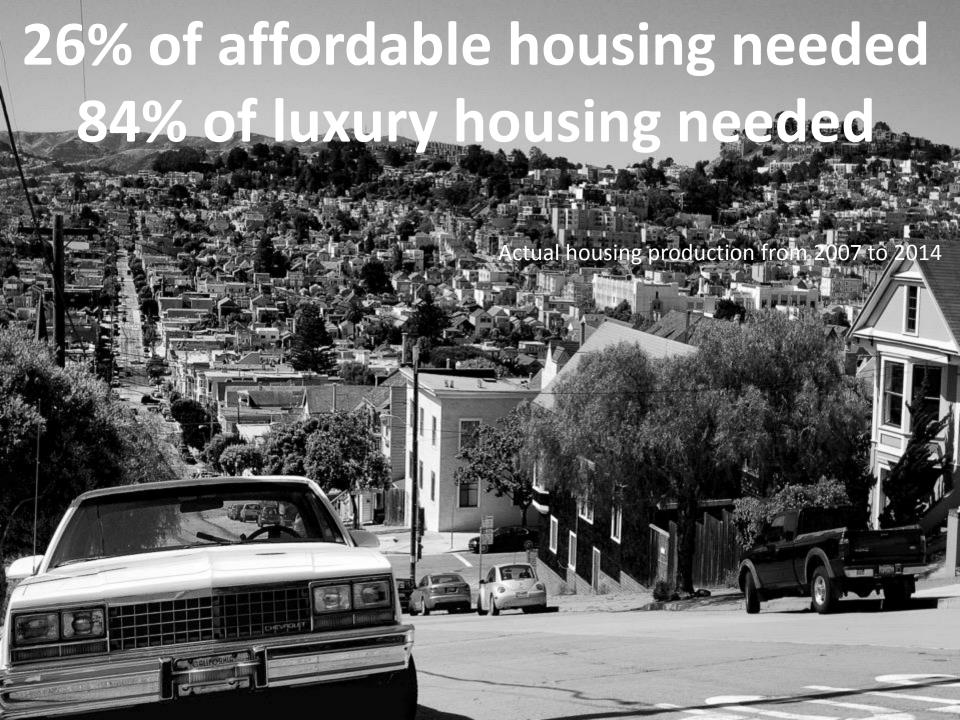
shortfall of 1.54 million homes

214,500 new households









what now?

Tools for Achieving Jobs-Housing Fit and Avoiding Displacement in Smart Growth Areas

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Jobs Housing Fit in the Bay Area

Chris Benner, University of California Santa Cruz & UC Davis with Alex Karner, Arizona State University





From jobs-housing balance to fit

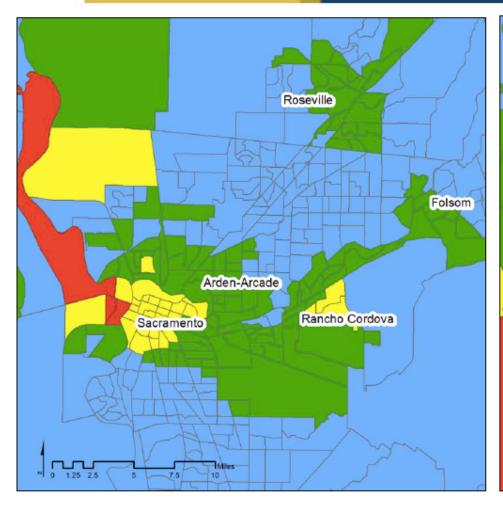
- First systematic studies of *balance* in the late 1980s
- Found that commute distance was affected by a multitude of factors, not just balance
- Appropriate "fit" between jobs and housing often discussed but rarely studied until recently
- Low-Income jobs/housing fit especially important
- · Important for VMT, GHG, and social equity

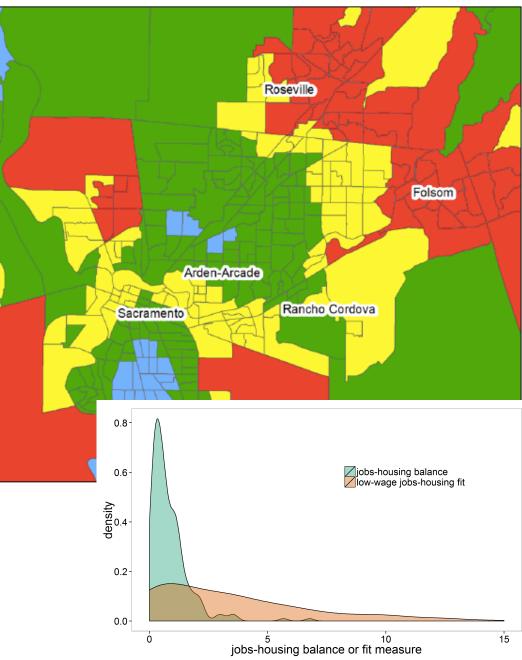






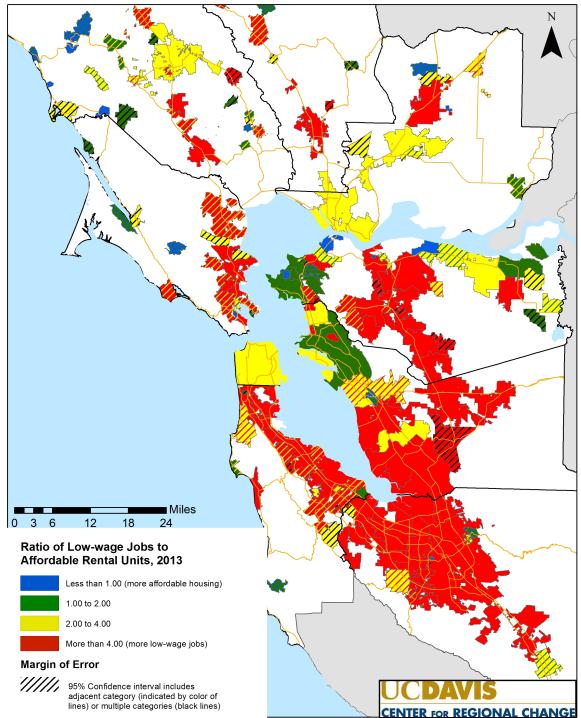
Comparing J-H Balance and Fit





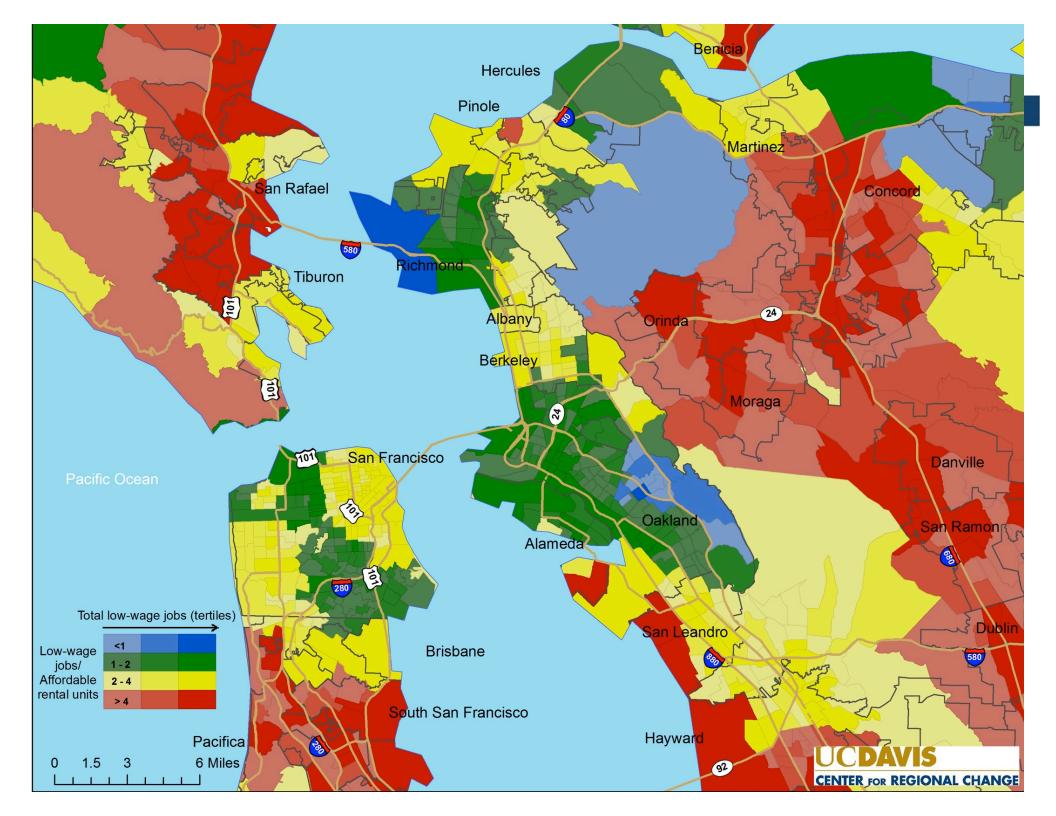


Bay Area Jobs-Housing Fit, 2013

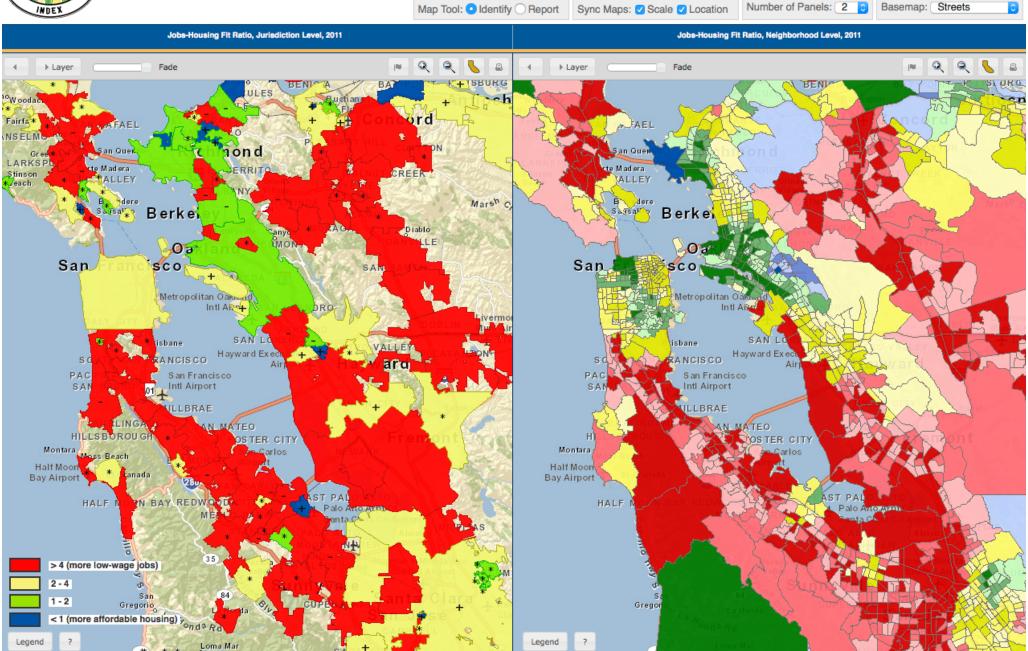


- Red = Severe shortage of affordable rental units
- Blue = Excess of affordable rental units in relation to available lowwage jobs

Data source: LEHD 2013 and ACS 2013 Five year data-set







UCDAVIS
CENTER FOR REGIONAL CHANGE

REGIONAL OPPORTUNITY INDEX:

http://interact.regionalchange.ucdavis.edu/roi

Bay Area VMT

Mean VMT attracted by JH fit category

JH fit category	0 - 2.2	2.2 – 4	> 4
VMT attracted	7.10	7.61	10.4

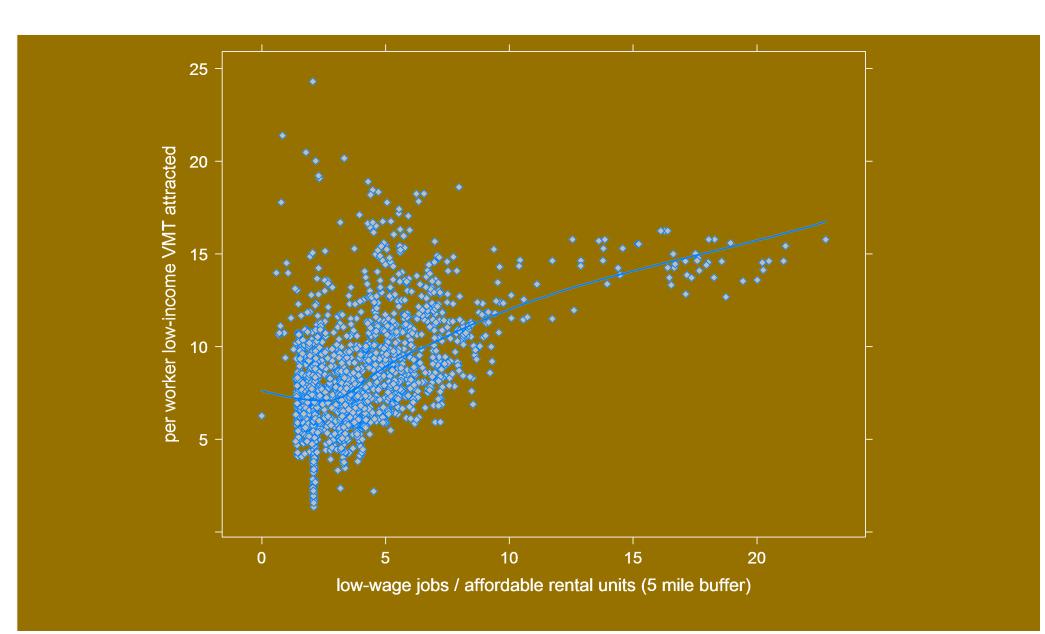
Model results

JH fit category	Coefficient	p-value
2.2 - 4	0.51	0.005
> 4	3.31	< 0.001

$$N = 1592, R^2 = 0.24$$



Bay Area VMT

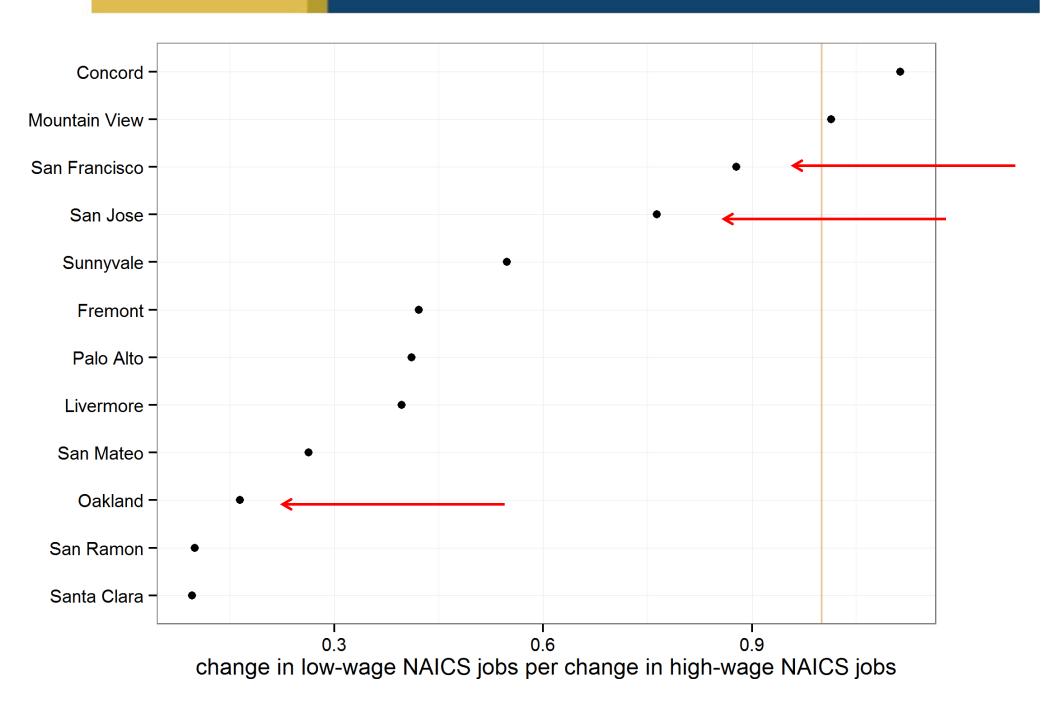


Regional Prosperity Plan Related Research

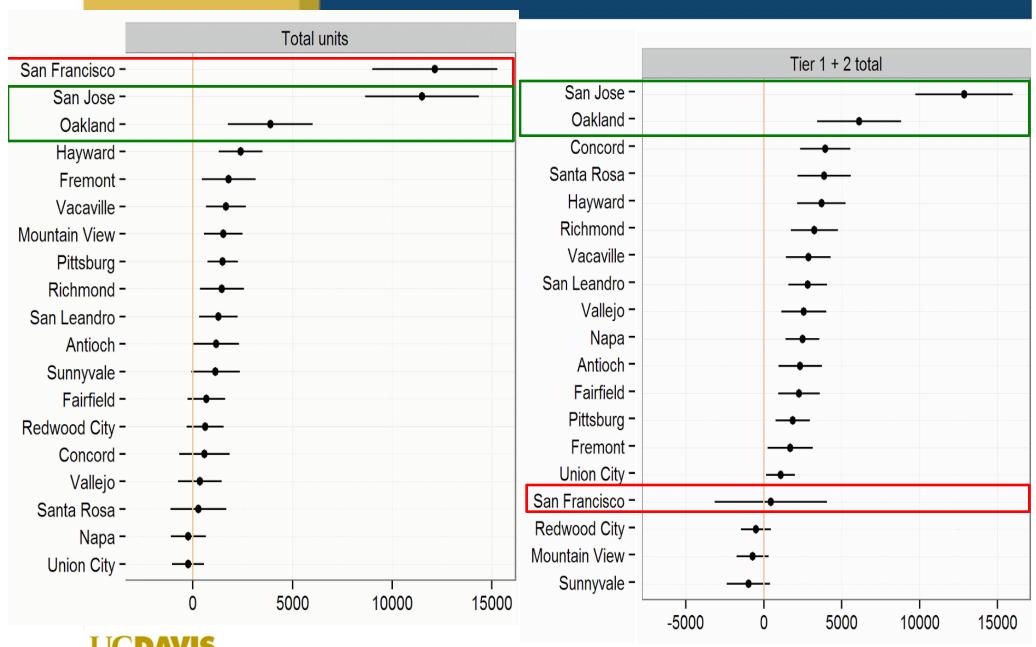
 How does growth in high-wage jobs in one jurisdiction affect low-wage job growth and affordable housing demand in multiple jurisdictions?



Ratio of High-Wage to Low-Wage Jobs Differs

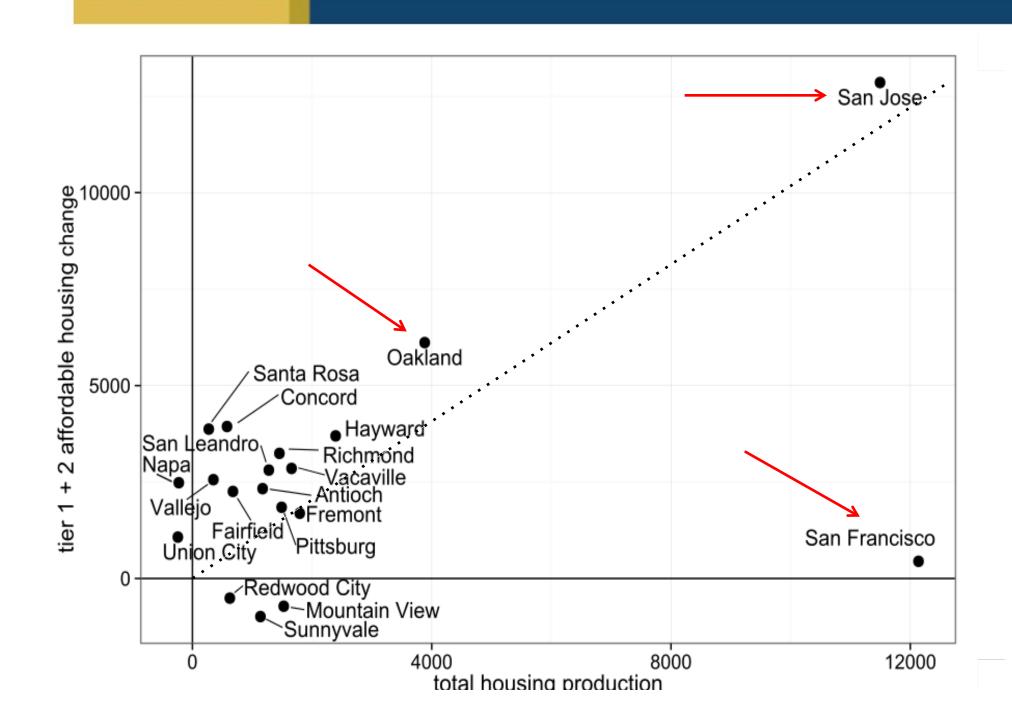


More Total Housing ≠ More Affordable Housing

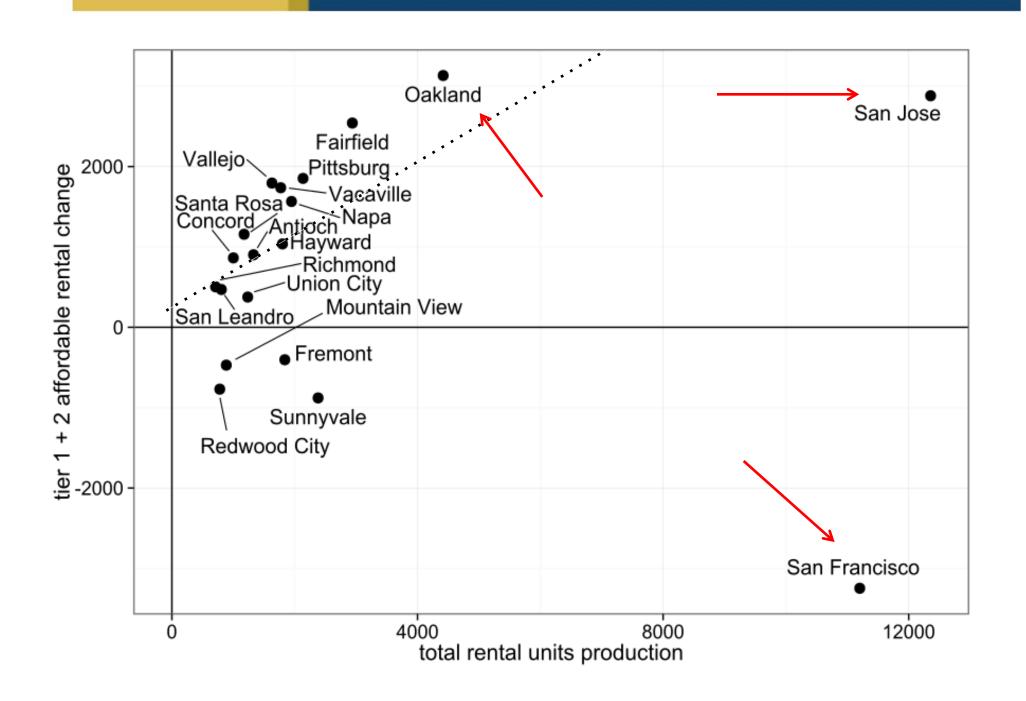




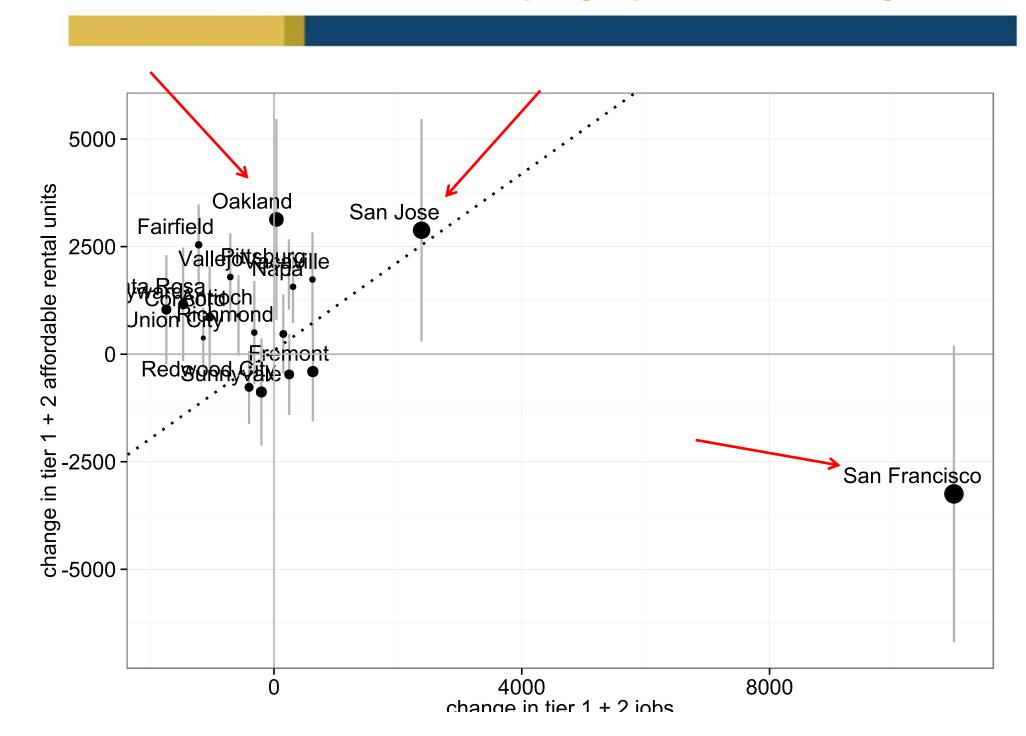
More *Total* Housing ≠ More Affordable Housing



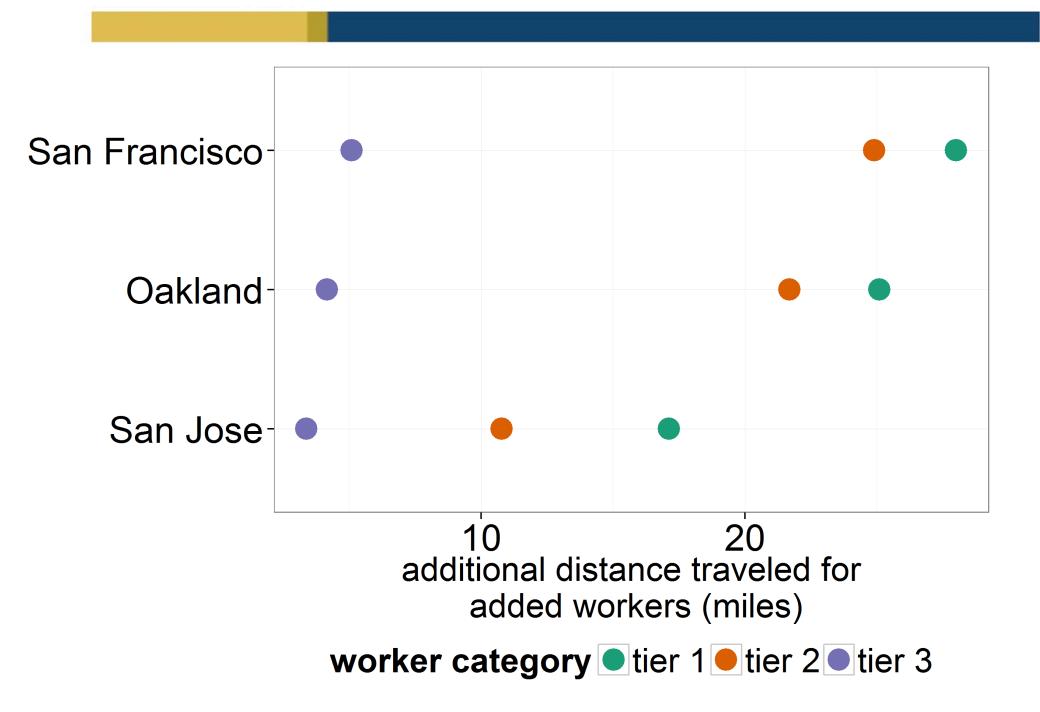
More Rentals ≠ More Affordable Rentals



SF Affordable Rentals Not Keeping Up With Low Wage Jobs



New workers, especially low wage, are traveling farther



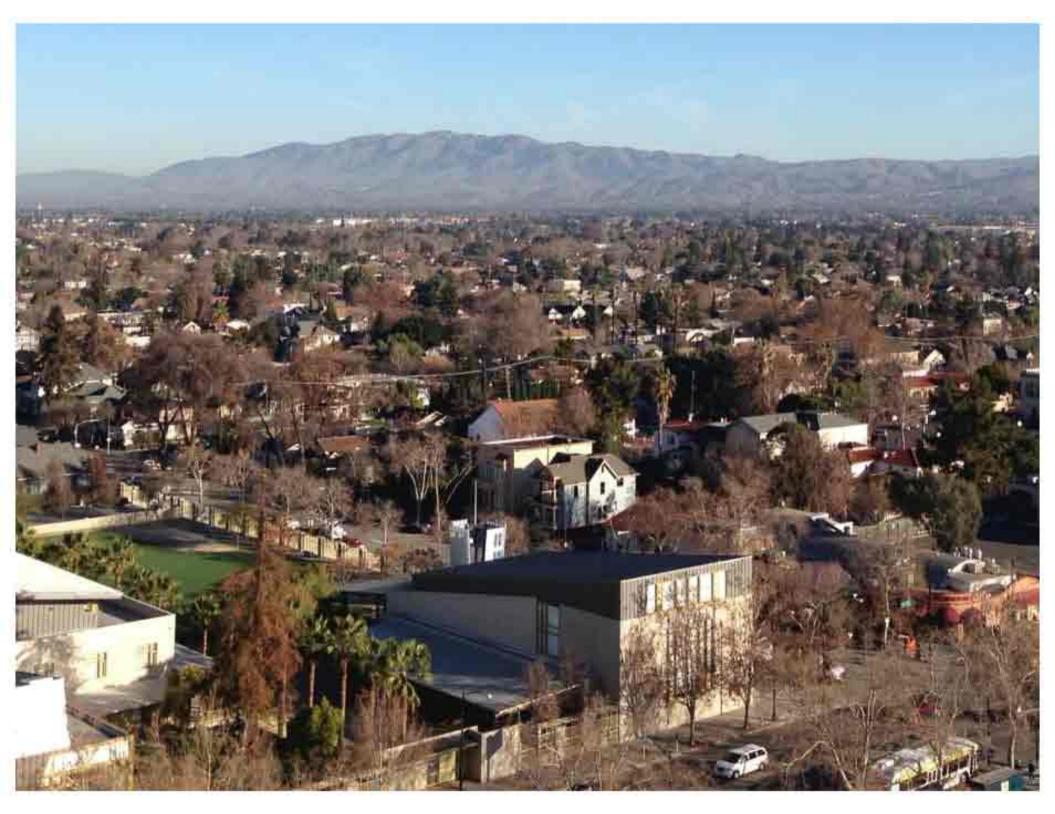
Key Points

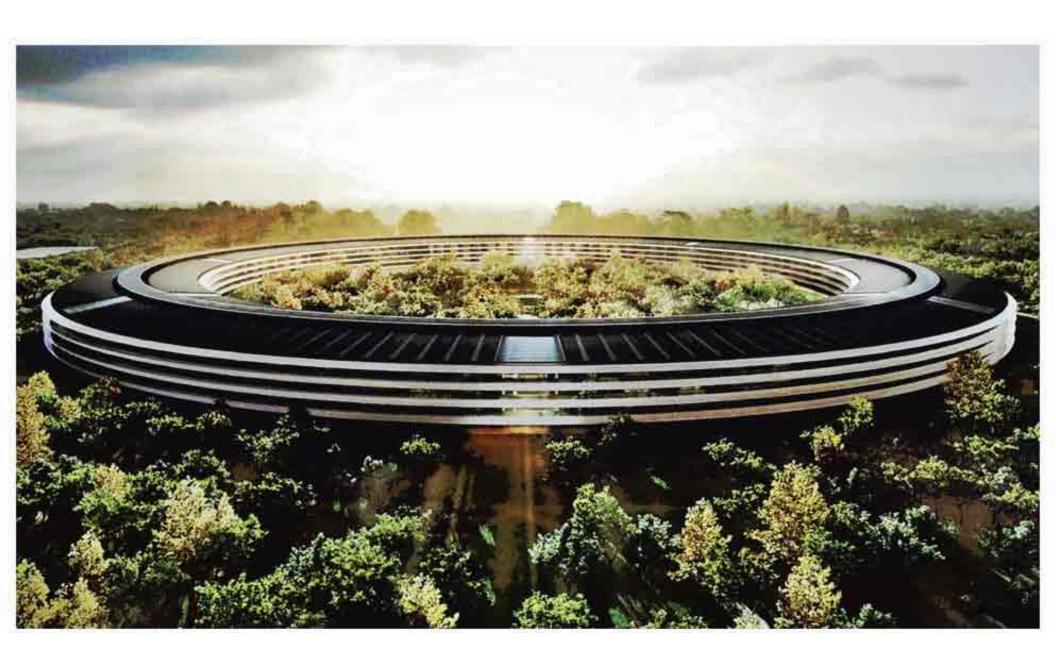
- Very poor low-wage jobs-housing fit through much of the region
- Evidence that poor fit is related to increased VMT
- No consistent relationship between high-wage and low-wage jobs across jurisdictions, but associated housing demand is regional
- Aggregate housing production hides disparities in affordability levels
- Particularly worrying preliminary evidence of long commute distance for new low-wage workers









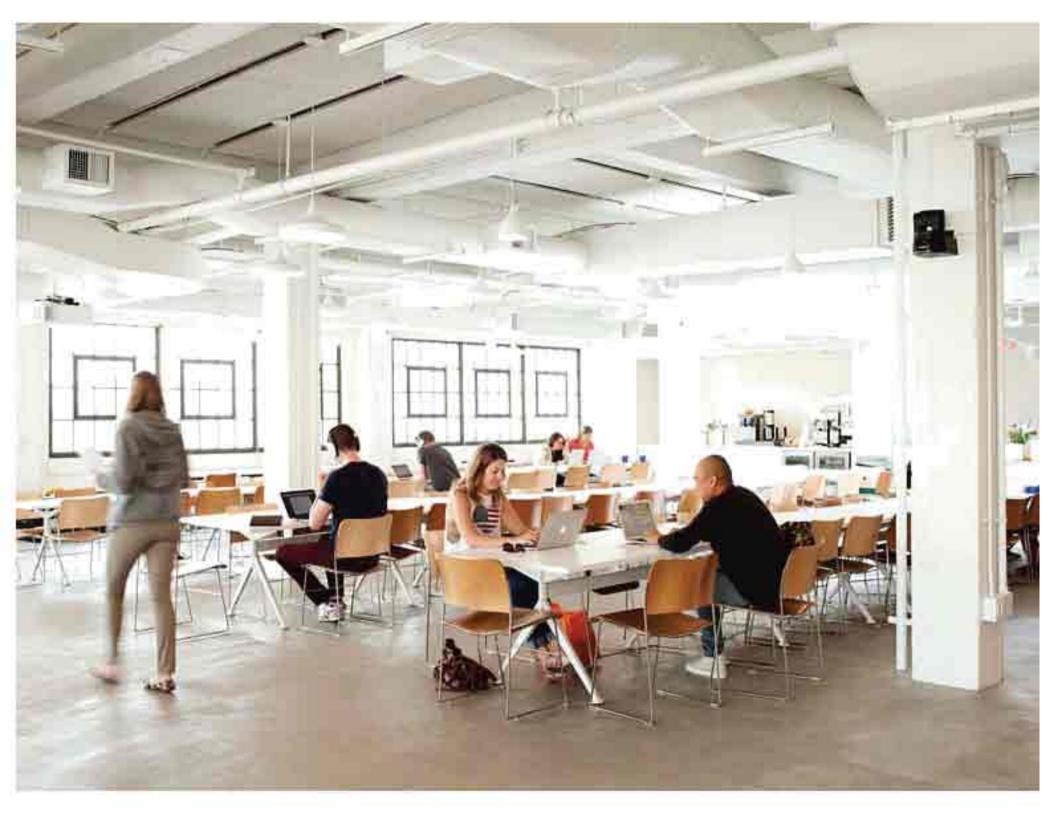




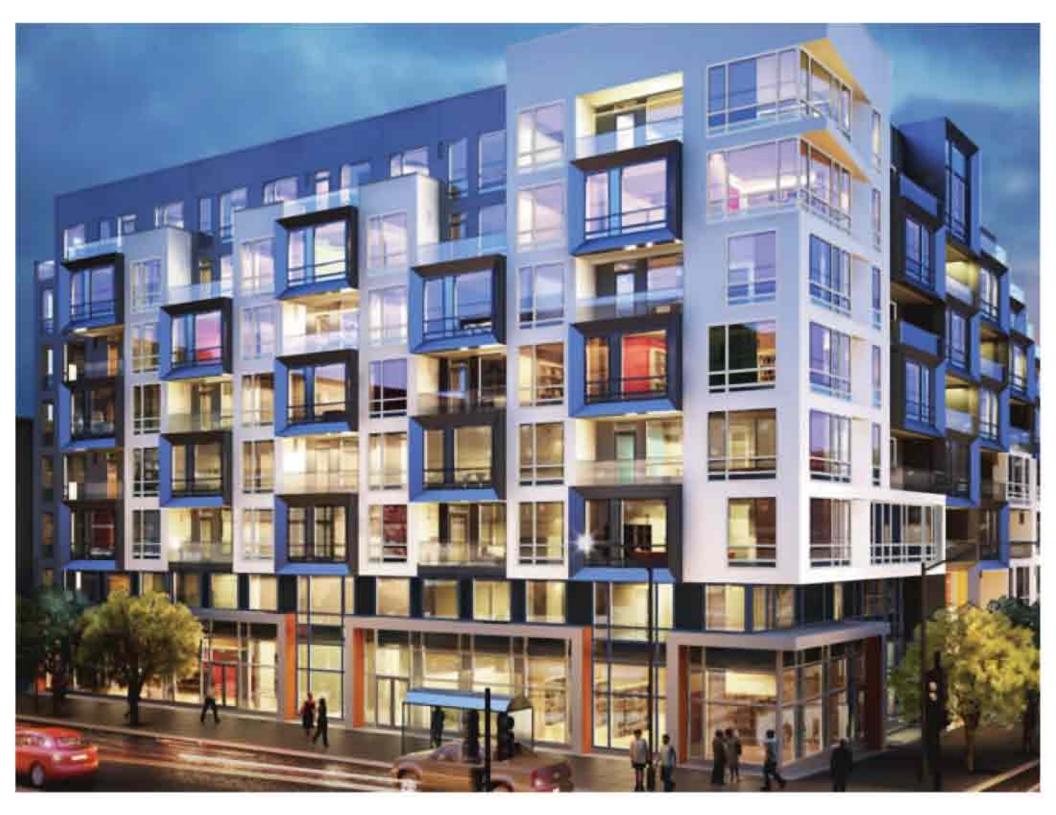


















SJ World's 6th Least Affordable Market

1	Hong Kong	19.0
2	Sydney	12.2
3	Vancouver	10.8
4	Melbourne	9.7
5	Auckland	9.7
6	San Jose	9.7
7	Bournemouth & Dorsett	9.6
8	Santa Cruz	9.6
9	San Francisco	9.4
10	Tweeds Heads	9.3

Housing Costs & Minimum Incomes

Ownership	Median Price	Minimum Income
	\$465,000	\$109,000 \$91,000 Down
	\$825,000	\$160,000 \$170,000 Down
Rental	Average Rent	Minimum Income
Studio	\$1,779	\$71,160
⊢	\$2,209	\$88,360
	\$2,750	\$110,000
	\$3,275	\$131,000

Silicon Valley's Divided Workforce

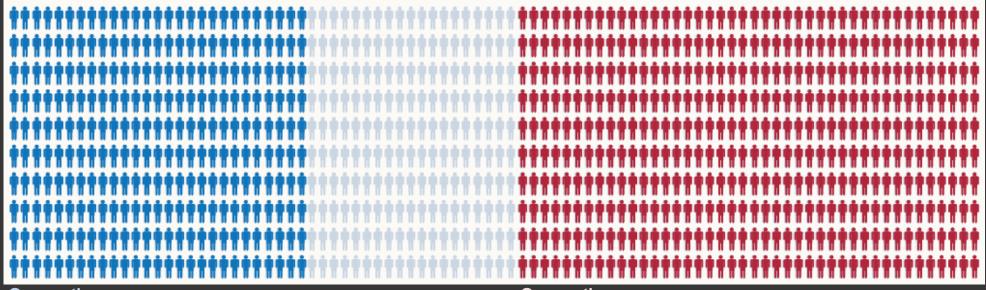


% of Workforce: 31%

Median Income: \$84,600 to \$144,000

% of Workforce: 46%

Median Income: \$19,700 to \$55,700



Occupations:

Management
Computer & Mathematical
Architectural & Engineering
Business & Financial Operations

Occupations:

Office, Education, Training, & Library
Office & Administrative Support
Production

Transportation & Material Moving Sales & Related Occupations

Food Preparation & Serving-Related



region's population that does not make enough money to meet basic needs without public assistance

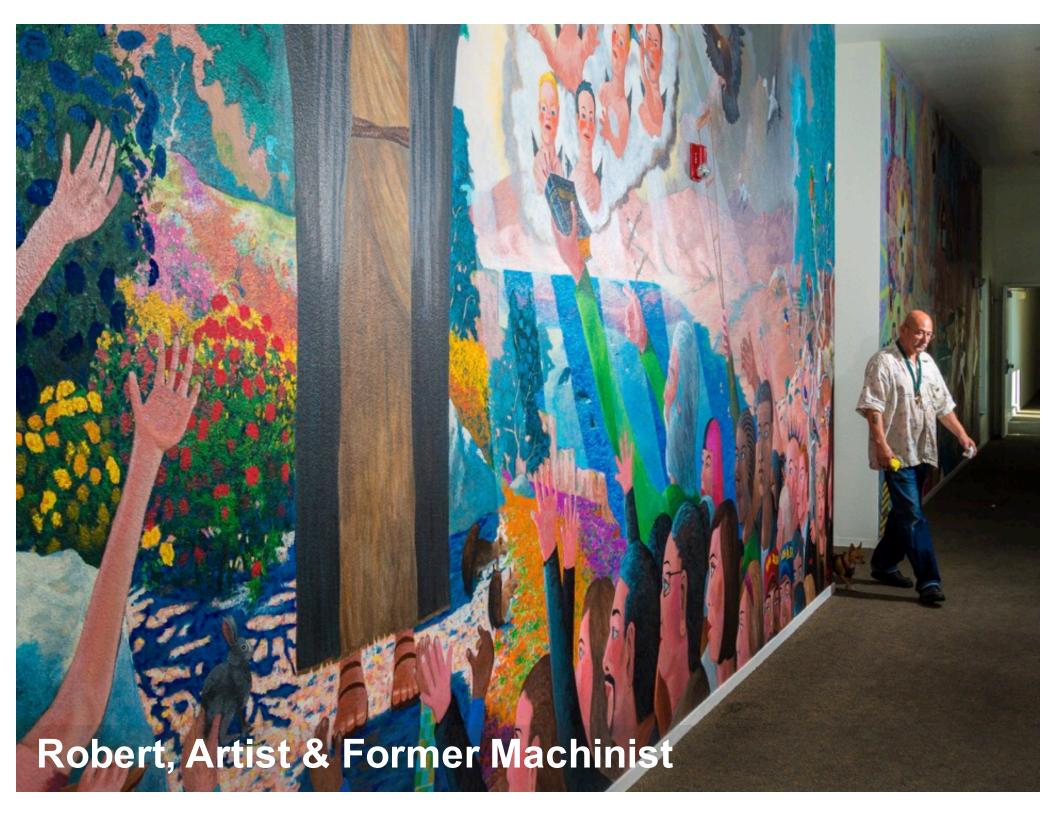
Source: 2015 Silicon Valley Index

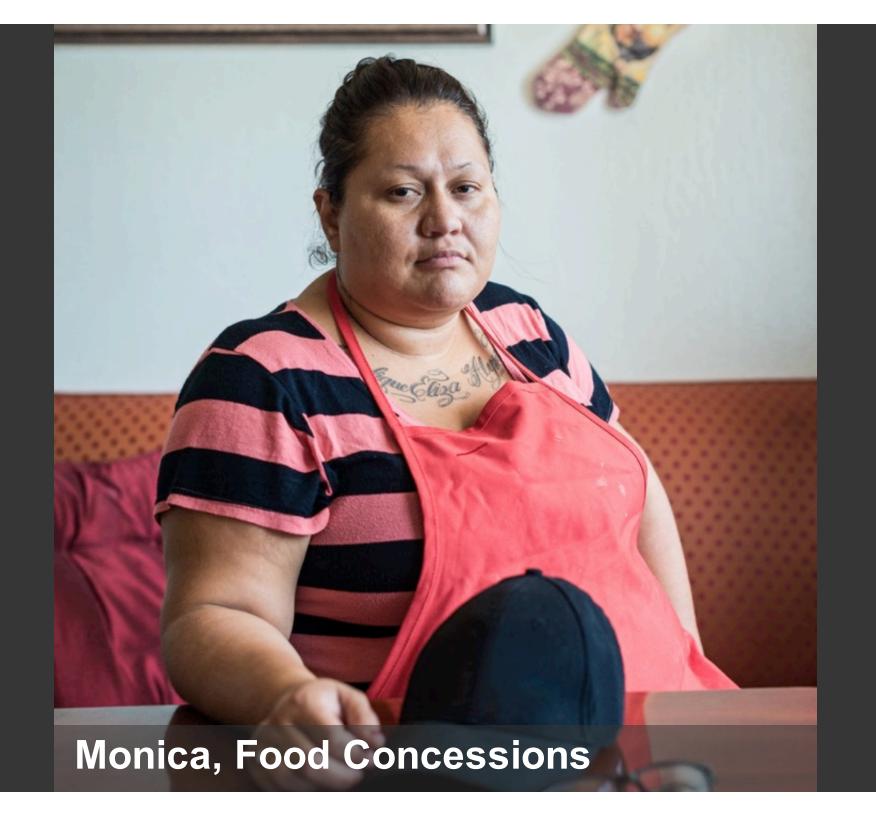
Range of Need Not Addressed

	Very Low	Low	Moderate	Market
Campbell	16%	246%	42%	36%
Cupertino	11%	14%	24%	172%
Gilroy	9%	31%	19%	129%
Los Altos	22%	8%	14%	789%
Los Altos Hills	93%	53%	23%	362%
Los Gatos	1%	41%	4%	97%
Milpitas	49%	26%	60%	598%
Monte Sereno	46%	122%	27%	125%
Morgan Hill	31%	40%	15%	205%
Mountain View	37%	2%	1%	155%
Palo Alto	23%	2%	20%	78%
San Jose	23%	20%	2%	85%
Santa Clara	30%	9%	16%	148%
Saratoga	0%	19%	6%	35%
Sunnyvale	41%	56%	152%	95%
Santa Clara County	17%	206%	72%	91%
Total	26%	27%	21%	120%

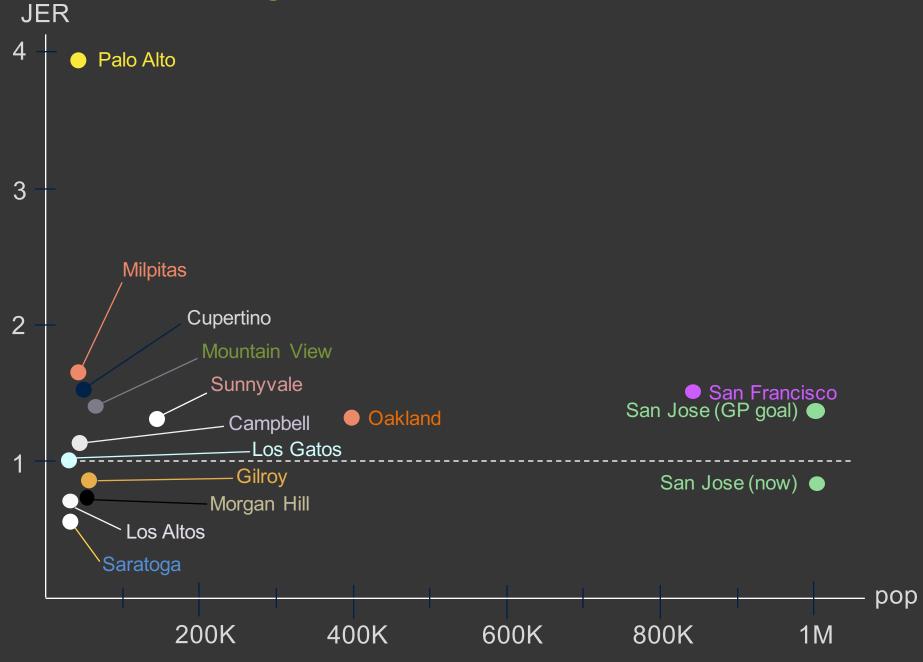
Source: Association of Bay Area Governments, 2007-14 RHNA Progress







Jobs-Employed Resident Balance



Data source: US Census Longitudinal Employer-Household Dynamics; CA Department of Finance

Some Common Remarks

- 1. "Restrictive land use policies drive up the cost of housing."
- 2. "The main problem is supply. The market will take care of the problem itself if you let it."
- 1. "If you can't afford to live here, leave."
- 1. "Housing doesn't pay for itself."

- 1. "Restrictive land use policies drive up the cost of housing."
 - False choice. Land use policies need to consider and balance multiple public purposes, such as environmental sustainability as well as housing affordability. We can and must do both.
 - Land use policies do not necessarily drive up the cost of housing. Developers should already be pricing housing at the top.

- 2. "The main problem is supply. The market will take care of the problem itself if you let it."
 - Would developers and the capital market actually allow so much housing supply to hit the market as to drop market prices by 50%?
 - Would existing residents actually allow so much housing supply to hit the market as to drive their housing values down 50%?

- 3. "If you can't afford to live here, leave."
 - Does this dignify a reply?
 - A resilient local and regional economy depends on the full range of employment to support it.
 - If the low-income worker leaves, the low-income **job still** remains to be filled by someone else who will earn that low wage.

- 4. "Housing doesn't pay for itself."
 - Sprawl doesn't pay for itself.
 - Retail creates mostly low-wage jobs.
 - Affordable housing does not pay property tax in CA because it is considered a public purpose. Yields substantial net benefits indirectly through costs savings, household stability, and increased social capital.

Challenges

- This stuff is complicated
- A little economics can be a dangerous thing
- Labor market disconnected from housing market
- Not part of market logic to respond to spectrum
- Fiscalization of land use
- Barriers to interjurisdictional coordination
- NIMBYism
- Equity not a sufficiently, broadly prioritized value
- Why care about other people's problems?

What We Need to Do

- Cities need to figure out how to work together
- Collaborate w/other public agencies: transit, health
- New partnerships with private sector
- Link infrastructure funding to housing production
- Create space for conversations
- Face the reality that urbanization requires reexamination of conventional wisdom
- Get better about talking about our shared future
- Barriers are ideological, structural

We can't shy away from the hard questions

What should the future look like?

Who is it for?

Who will share responsibility for getting there?





To achieve economic prosperity, we have to balance pathways to the middle, economic growth and economic security.

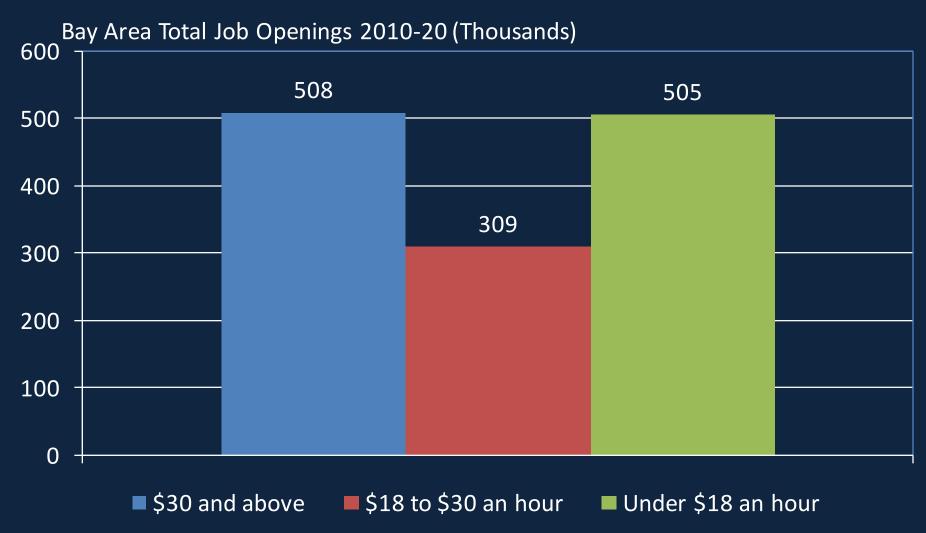


Over 1.1 million workers in the Bay Area earn less than \$18 per hour.

	2010	Share of total workforce
\$30 and above	1,196,090	38%
\$18 to \$30 an hour	850,210	27%
Under \$18 an hour	1,126,860	36%
Total	3,173,160	

Source: 5-year 2011 American Community Survey (PUMS data)

There are 30,000 annual middle wage openings (growth + replacement).



...the majority of the opportunities come from replacement jobs, not job growth

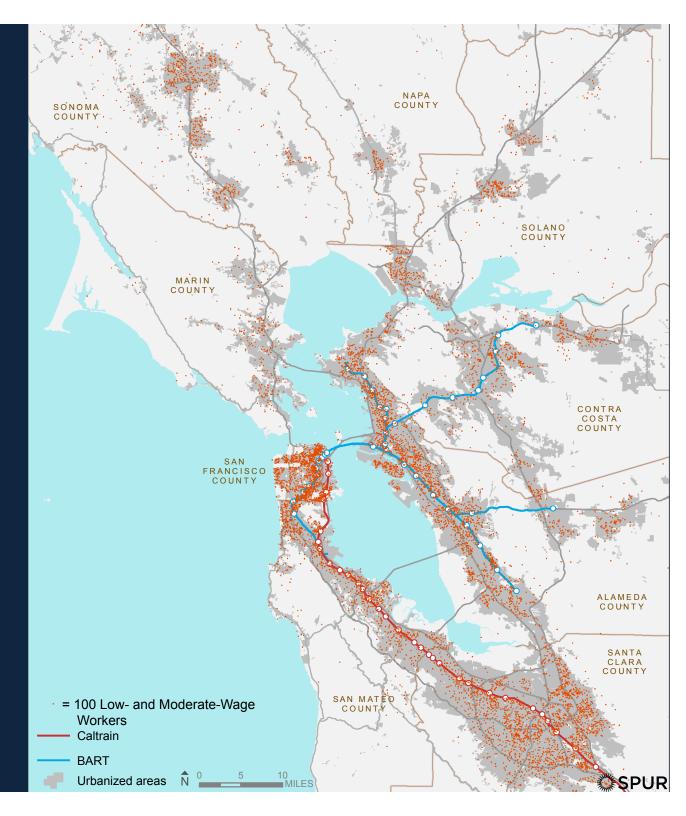
Source: Employment Development Department

Wages at the middle and bottom are growing slower than inflation.

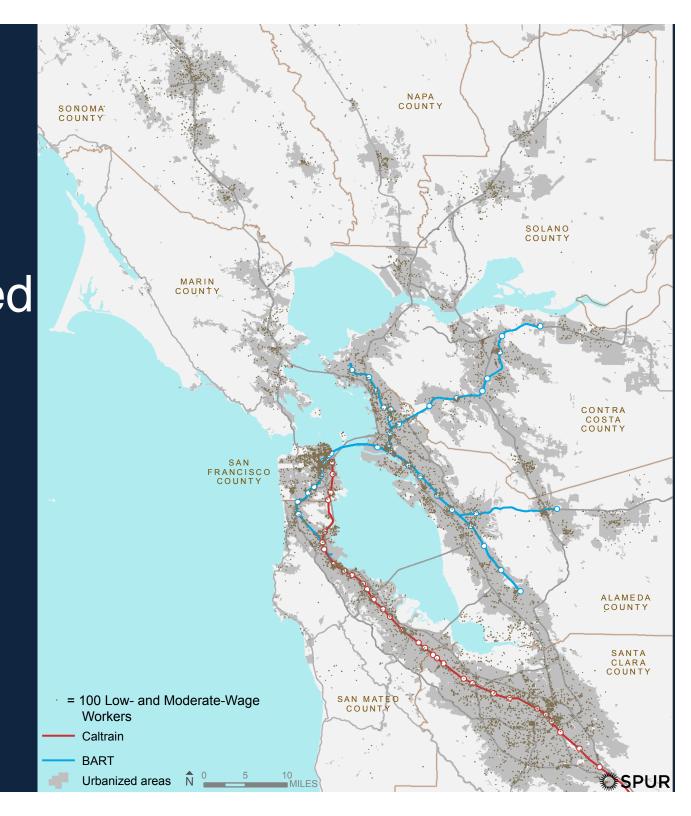


Lower wage workers live and work everywhere.

So increasing economic opportunity is a region-wide priority.



Lower wage jobs are located everywhere (and where higher-wage jobs are).







East Bay

Economic Development Alliance

www.eastbayeda.org







nova

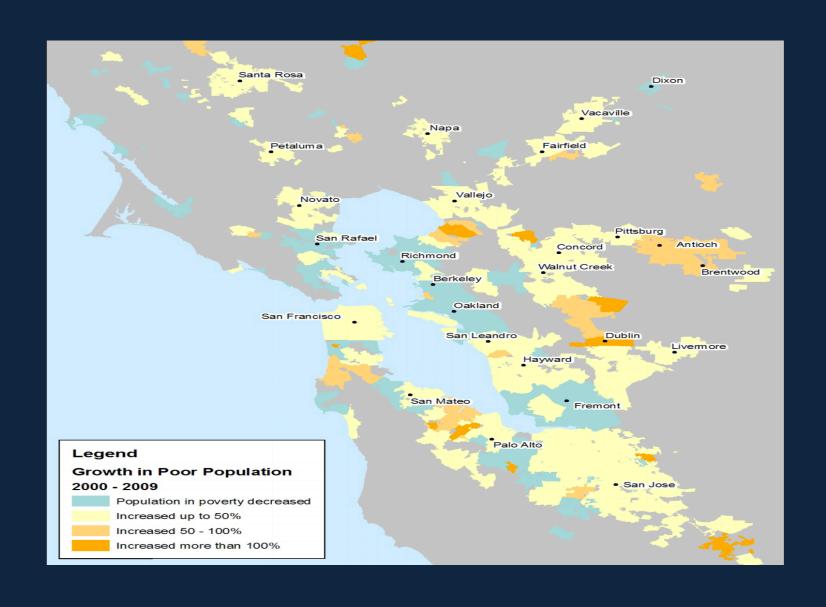
WORKFORCE DEVELOPMENT

SILICON VALLEY ECONOMIC DEVELOPMENT ALLIANCE





Suburbanization of Poverty

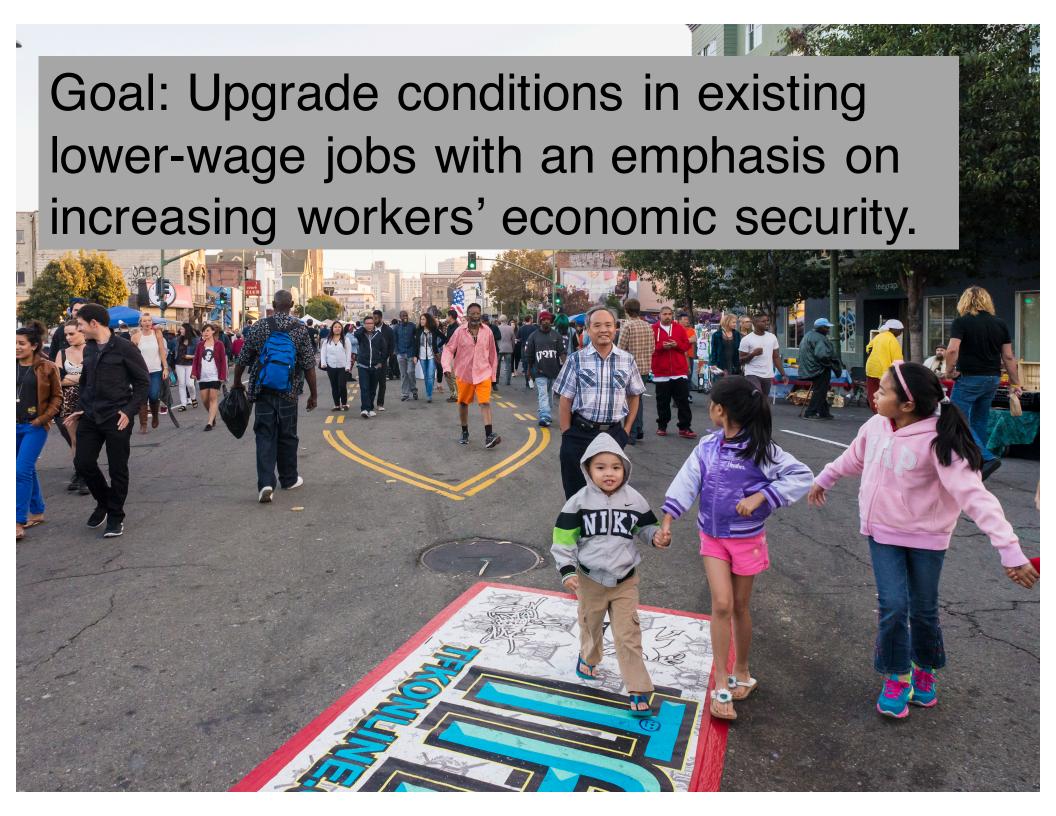


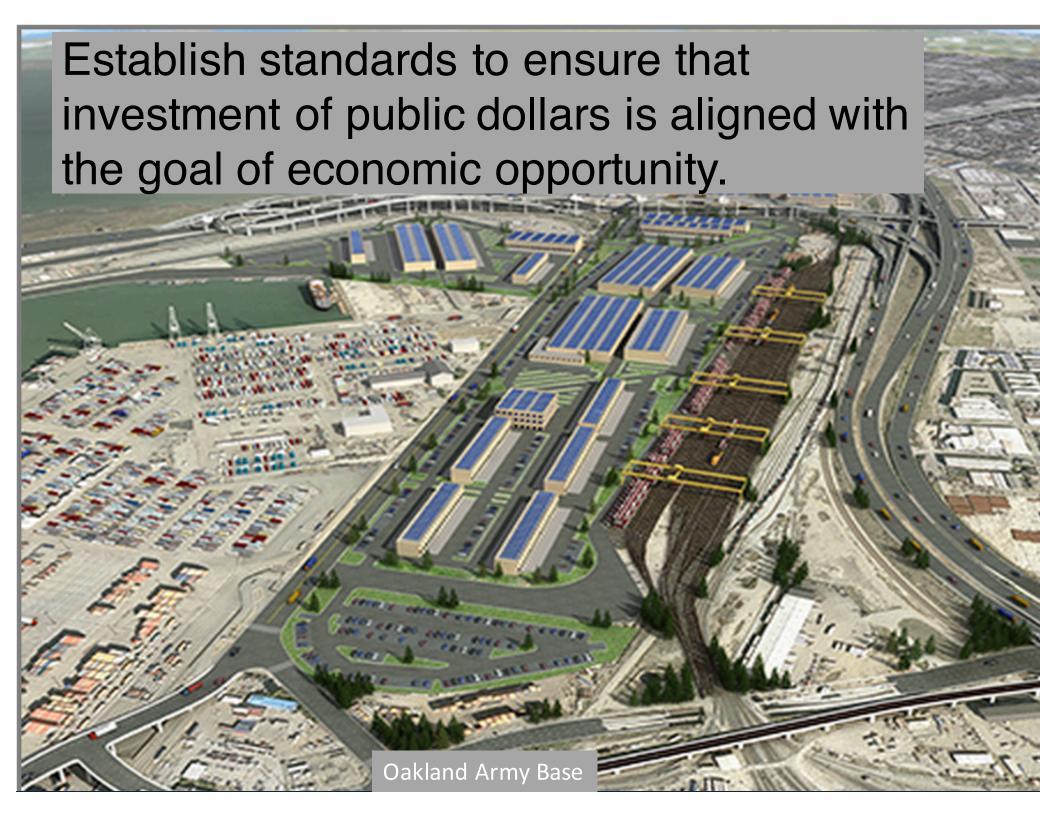
















BayArea Calling

New Partners for Smart Growth, Portland OR, 2016

The Challenge: Integrated Planning for Jobs, Housing and Transportation

Transportation Key Challenges and Opportunities













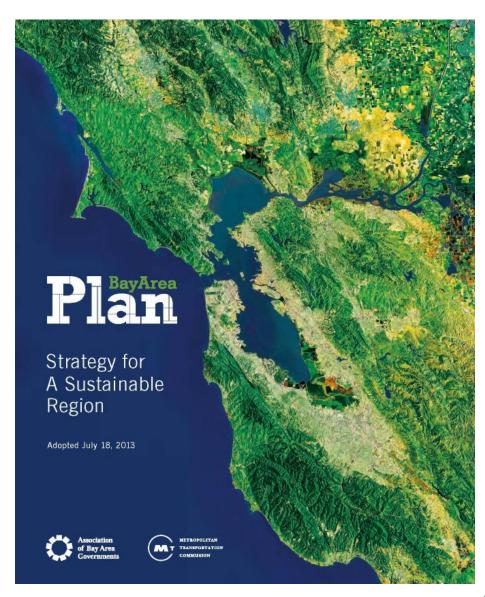
Housing and Transportation Key Challenges and Opportunities





Plan Bay Area

- Blueprint for regional growth and investments
- Coordinated land use and transportation plan
 - Required to reduce GHG emissions
 - Required to house future growth within region
 - Any other regional goal . . .





Future Growth Strategy

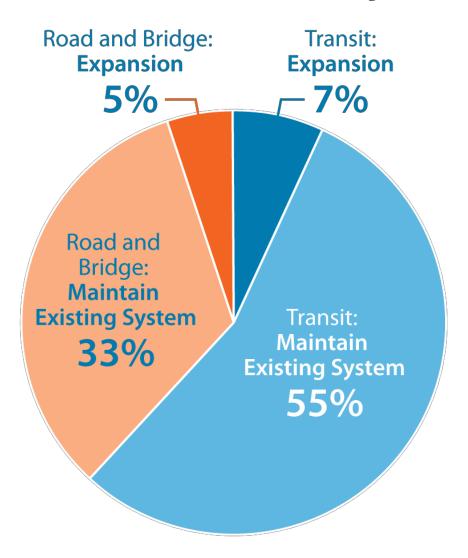
- Prioritizing infill and transitaccessible development
- Focusing on using existing infrastructure
- Protecting open space and other natural resources
- Creating new tools for infrastructure financing
- Mitigating impacts on disadvantaged communities





Plan Bay Area Investments

\$289 billion over 25 years





Transit-Oriented Affordable Housing

- \$50 million Revolving Loan Fund
- Projects must be transitaccessible or in PDAs
- Supports affordable and mixed income housing



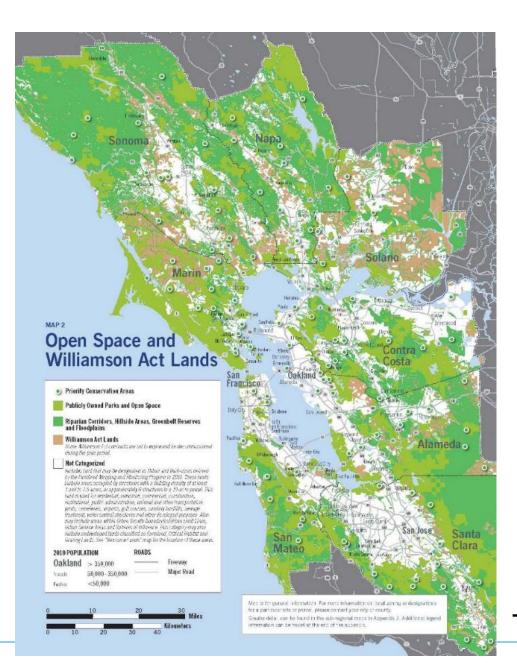
Eddy + Taylor Family Housing project in San Francisco



One Bay Area Grant Program

- Incentives to build housing near transit
 - Planning grants
 - Infrastructure investments
- Regional framework
 - Priority Development Areas
 - Priority Conservation Areas
- Supportive regional policies and programs
 - Resolution 3434
 - Performance targets





PDA Planning Grant Program

- Grants for PDA plans and growth strategies
- Technical assistance (for e.g., on parking policies)







Other Regional Programs

- Community-Based Transportation Plans
- Mobility Management and Lifeline Transportation
- Means-Based Transit Fare
- Regional Goods Movement
- Active Transportation and Bike-Share
- Climate Adaptation



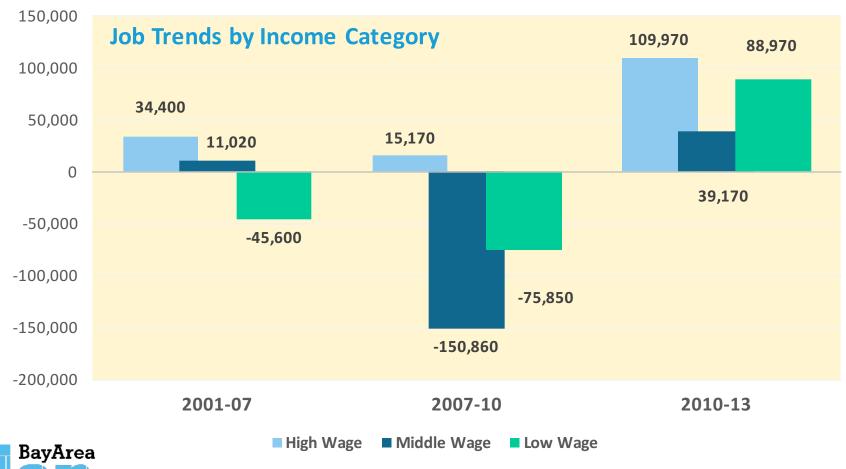




Jobs, Housing and Transportation Key Challenges and Opportunities

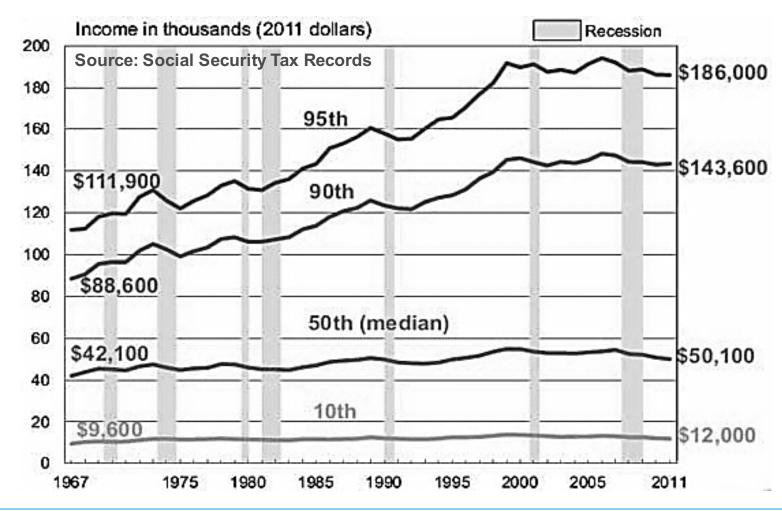


Loss of middle-wage jobs is accelerating
 Higher proportion of lower-wage jobs added during the recovery



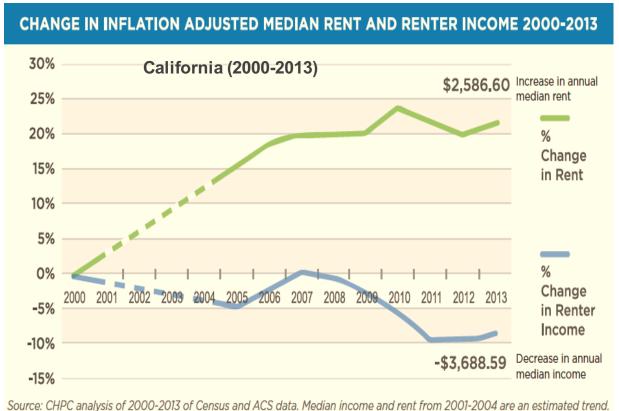


Real wages for lower-wage workers have stagnated Least gains for middle- and low-wage workers for over 50 years





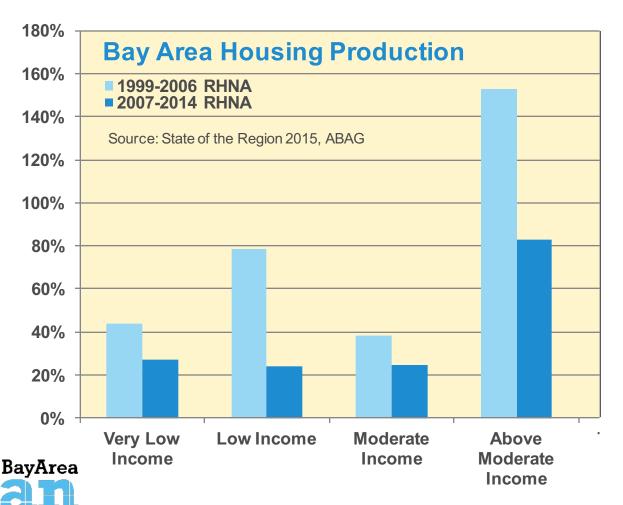
Housing cost risen much faster than median wage
 Majority of lower-income residents severely rent burdened. Burden on renters worse than on owners.







Affordable housing production has lagged demand
 Cuts in state and federal funding a major contributor.



 \$3.2 billion gap each year for the next 25 years

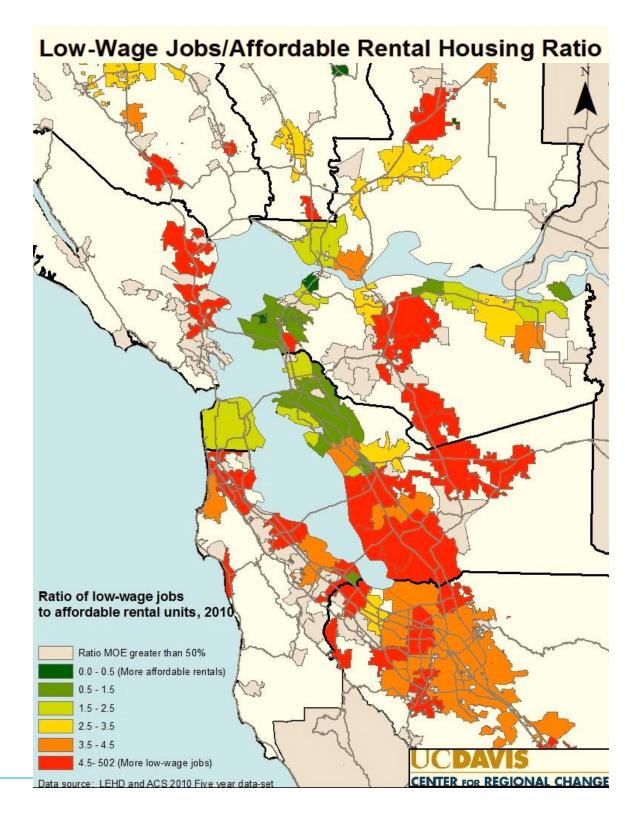
Low-wage workers most at risk

Low-wage job growth without housing affordable to low-wage workers



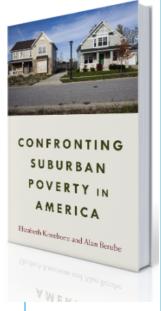
Overcrowding, higher risk of displacement or longer commutes

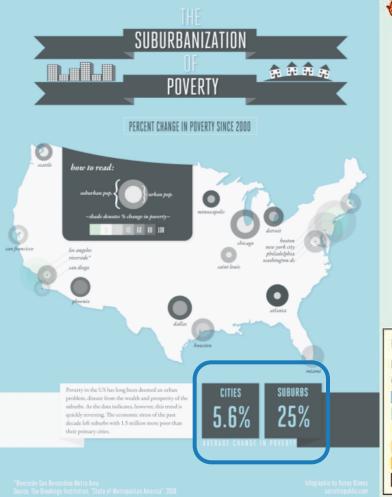
for lower-income residents near jobs and transit

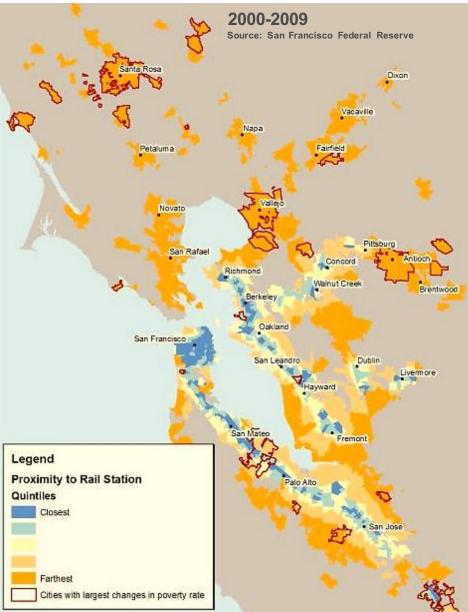




Poverty is increasing most in the suburbs







"You want us to do what now?!"

What's the appropriate role for a regional agency?





Association of Bay Area Governments Serving the counties, cities and towns of the Bay Area since 1961



A HEALTHY BREATHING ENVIRONMENT FOR EVERY BAY AREA RESIDENT

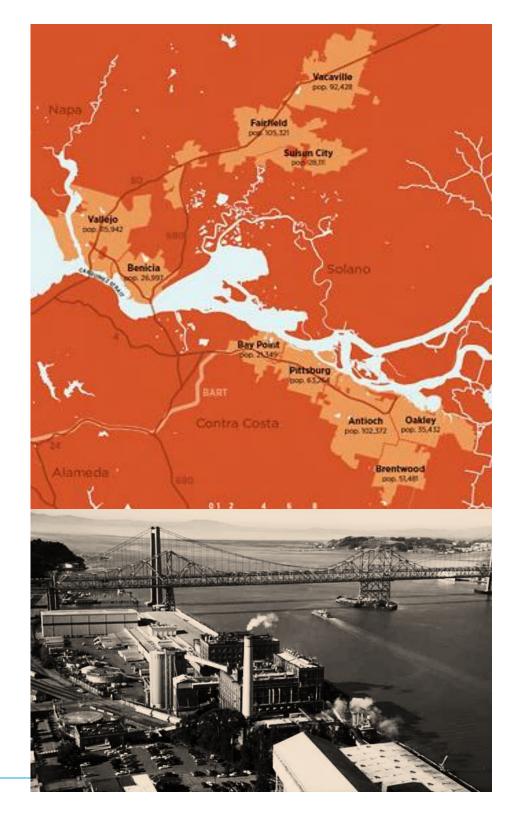




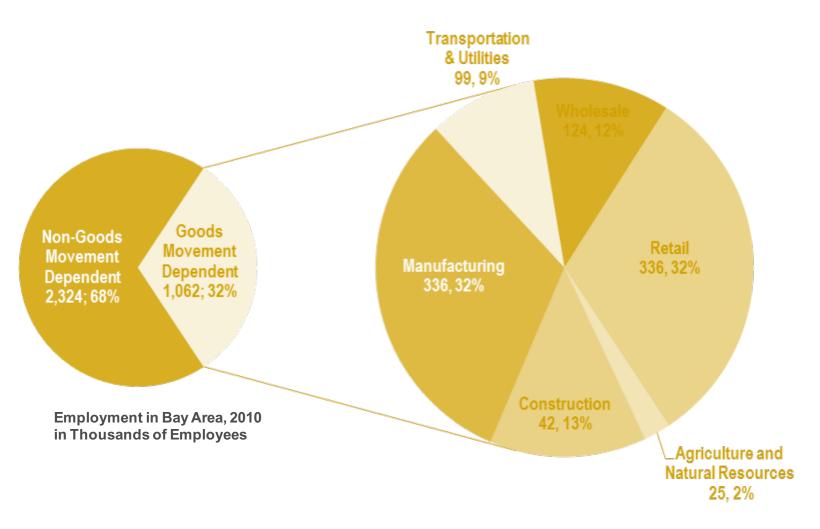
Northern Waterfront Economic Development Initiative East Contra Costa County

- Industrial land revitalization (cleanup and remediation)
- Quality jobs for lowerincome residents
- Reduce congestion, improved air quality
- Infrastructure investments and improvements
- Regional model . . .





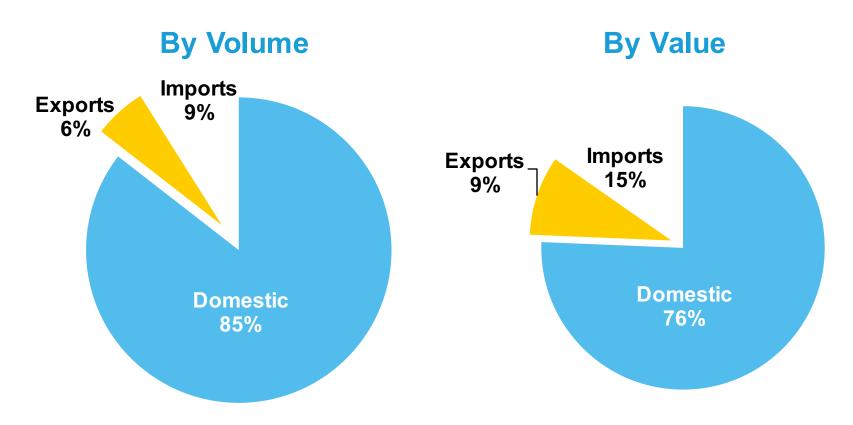
Goods Movement Dependent Industries in the Bay Area





Source: ABAG *Plan Bay Area Economic Forecasts*; factors from CCSCE and Cambridge Systematics Analysis.

Goods Movement Flows and Land Use Implications

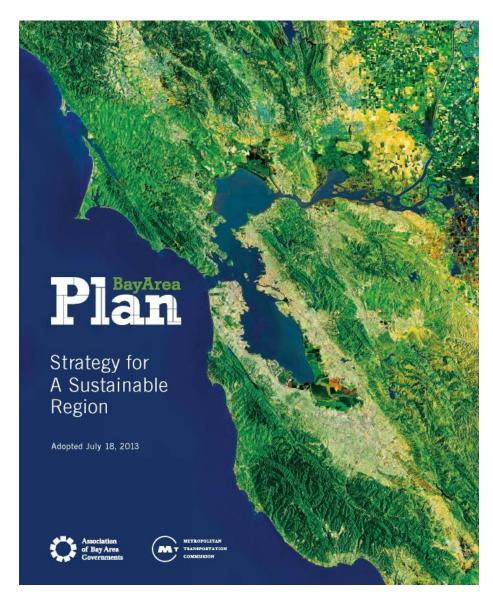






Plan Bay Area

- Reduce GHG emissions
- House future growth within region
- Grow middle-wage jobs (near transit)
- Build more affordable housing near transit
- Achieve a jobs-housing fit as well as balance





Tools for Achieving Jobs-Housing Fit and Avoiding Displacement in Smart Growth Areas

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